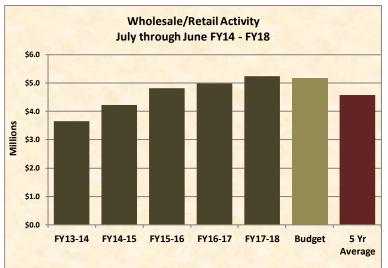
TOWN OF FOUNTAIN HILLS

Local Sales and Use Tax Collections for Twelve Months Ended June 2018

This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Twelve Months Ended June 2018 - Local Sales Tax Revenues					
			YTD	% YTD	%Incr/(Decr)
	YTD	YTD	FY17-18	FY17-18	from Prior
CATEGORY	FY16-17	FY17-18	Budget	Budget	Year
Construction	\$ 730,164	\$ 1,408,332	\$ 736,241	191.3%	92.9%
Transportation/Utilities	1,288,153	1,309,928	1,388,095	94.4%	1.7%
Wholesale/Retail	4,982,218	5,235,992	5,161,121	101.5%	5.1%
Restaurant/Bars	811,985	829,857	908,048	91.4%	2.2%
Real Estate	636,834	745,171	742,280	100.4%	17.0%
Services	852,675	747,834	967,895	77.3%	(12.3%)
Misc.	53,585	34,468	100,000	34.5%	(35.7%)
Grand Total All Funds	\$ 9,355,614	\$10,311,582	\$10,003,680	103.1%	10.2%



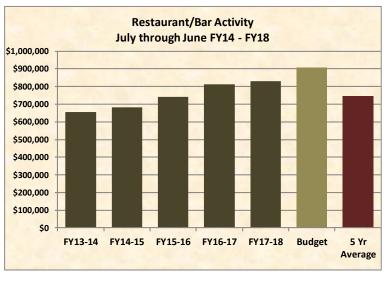


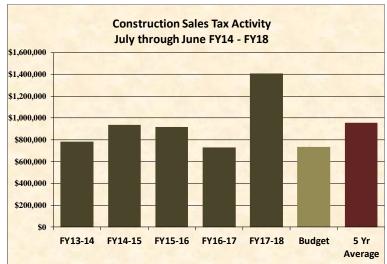
Transportation/Telecommunications/Utilities Activity
July through June FY14 - FY18

\$1,600,000
\$1,000,000
\$1,000,000
\$800,000
\$600,000
\$200,000
\$71,000,000
\$1,000,000
\$1,000,000
\$200,000
\$200,000
\$200,000

Increase from prior year = 5.1% Actual to YTD Budget = 101.5%

Increase from prior year = 1.7% Actual to YTD Budget = 94.4%





Increase over prior year = 2.2% Actual to YTD Budget = 91.4%

Increase from prior year = 92.9% Actual to YTD Budget = 191.3%